

Reinvestment Fund, Inc. and Affiliates
Consolidated Statement of Financial Position
March 31, 2018

	3/31/2018	12/31/2017	\$ Change	% Change
ASSETS				
Current Assets				
Cash and cash equivalents	15,319,360	12,714,292	2,605,068	20.5%
Grants and contributions receivable	617,952	655,423	(37,471)	-5.7%
Investments in marketable securities	19,488,103	18,766,937	721,166	3.8%
Loans and leases	77,151,510	76,164,840	986,670	1.3%
Allowance for losses	(3,857,633)	(3,808,242)	(49,391)	1.3%
Other	4,074,479	3,909,875	164,604	4.2%
Restricted cash and cash equivalents	25,696,307	34,229,680	(8,533,373)	-24.9%
	<u>138,490,078</u>	<u>142,632,805</u>	<u>(4,142,727)</u>	<u>-2.9%</u>
Noncurrent Assets				
Investments in marketable securities-Non Current	19,211,231	22,067,581	(2,856,350)	-12.9%
Program investments	271,610	271,610	-	0.0%
Loans and leases	325,332,126	313,124,118	12,208,008	3.9%
Allowance for losses	(16,266,606)	(15,656,206)	(610,400)	3.9%
Investment in limited partnerships & LLC's	358,209	341,654	16,555	4.8%
Equipment, leasehold improvements and software, net	1,032,870	1,132,532	(99,662)	-8.8%
Other	355,173	315,173	40,000	12.7%
	<u>330,294,613</u>	<u>321,596,462</u>	<u>8,698,151</u>	<u>2.7%</u>
Total Assets	<u><u>468,784,691</u></u>	<u><u>464,229,267</u></u>	<u><u>4,555,424</u></u>	<u><u>1.0%</u></u>
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts payable and accrued expenses	1,411,079	2,300,948	(889,869)	-38.7%
Escrow payable and due to third parties	3,685,179	3,889,269	(204,090)	-5.2%
Deferred revenue	1,091,302	790,389	300,913	38.1%
Other	1,830,178	1,173,990	656,188	55.9%
Recoverable grants	5,084,200	5,195,800	(111,600)	-2.1%
Loans payable, current portion	37,889,895	33,880,110	4,009,785	11.8%
	<u>50,991,833</u>	<u>47,230,506</u>	<u>3,761,327</u>	<u>8.0%</u>
Noncurrent Liabilities				
Loans payable, less current maturities	229,702,405	227,588,233	2,114,172	0.9%
Loans payable, EQ2	18,708,000	18,708,000	-	0.0%
Escrow payable and due to third parties	465,445	465,215	230	0.0%
Other	8,973,684	9,002,245	(28,561)	-0.3%
	<u>257,849,534</u>	<u>255,763,693</u>	<u>2,085,841</u>	<u>0.8%</u>
Total Liabilities	<u><u>308,841,367</u></u>	<u><u>302,994,199</u></u>	<u><u>5,847,168</u></u>	<u><u>1.9%</u></u>
Commitments and Contingencies				
Net Assets				
Without Donor Restrictions	57,706,826	58,505,147	(798,321)	-1.4%
Without Donor Restrictions - Contractually limited as to use	9,772,583	9,633,684	138,899	1.4%
Without Donor Restrictions - PolicyMap	(1,106,153)	(781,443)	(324,710)	0.0%
Total Without Donor Restrictions	<u>66,373,256</u>	<u>67,357,388</u>	<u>(984,132)</u>	<u>-1.5%</u>
With Donor Restrictions (Temporarily)	43,439,462	43,748,959	(309,497)	-0.7%
With Donor Restrictions (Permanently)	50,130,606	50,128,721	1,885	0.0%
Total With Donor Restrictions	<u>93,570,068</u>	<u>93,877,680</u>	<u>(307,612)</u>	<u>-0.3%</u>
Total Net Assets	<u><u>159,943,324</u></u>	<u><u>161,235,068</u></u>	<u><u>(1,291,744)</u></u>	<u><u>-0.8%</u></u>
Total Liabilities and Net Assets	<u><u>468,784,691</u></u>	<u><u>464,229,267</u></u>	<u><u>4,555,424</u></u>	<u><u>1.0%</u></u>

Reinvestment Fund, Inc. and Affiliates
Consolidated Statement of Activities
March 31, 2018

	<u>Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
FINANCIAL INCOME			
Interest income from:			
Investments	107,536	60,272	167,808
Loans and leases	5,329,196	141,636	5,470,832
Investment gains, net			
Marketable securities	-	3,849	3,849
Equity gains in limited partnerships	168	-	168
Loan and lease fees	264,908	-	264,908
Asset management fee	353,698	-	353,698
Total Financial Income	<u>6,055,506</u>	<u>205,757</u>	<u>6,261,263</u>
FINANCIAL EXPENSE			
Interest expense	2,247,643	-	2,247,643
Investment losses, net			
Marketable securities	169,907	3,660	173,567
Equity losses in limited partnerships	6	-	6
Provision for loan and lease losses	621,216	-	621,216
Total Financial Expense	<u>3,038,772</u>	<u>3,660</u>	<u>3,042,432</u>
Net Financial Income (Loss)	<u>3,016,734</u>	<u>202,097</u>	<u>3,218,831</u>
REVENUE AND SUPPORT			
Grants and contributions	1,960	709,600	711,560
Program services and fees	688,243	-	688,243
Other income	20,502	-	20,502
Net assets released from restriction	1,219,309	(1,219,309)	-
Total Revenue and Support	<u>1,930,014</u>	<u>(509,709)</u>	<u>1,420,305</u>
PROGRAM AND GENERAL EXPENSES AND OTHER DECREASES/(INCREASES)			
Program and General Expenses			
Program - Lending and Community Investing	3,730,989	-	3,730,989
Program - Policy Solutions	465,138	-	465,138
Program - PolicyMap	1,116,781	-	1,116,781
Management and general	617,972	-	617,972
Total Program and General Expenses	<u>5,930,880</u>	<u>-</u>	<u>5,930,880</u>
Other Decreases / (Increases)			
Forgiveness of debt from related parties	-	-	-
Total Other Decreases	<u>-</u>	<u>-</u>	<u>-</u>
Total Expenses and Other Decreases	<u>5,930,880</u>	<u>-</u>	<u>5,930,880</u>
CHANGE IN NET ASSETS	(984,132)	(307,612)	(1,291,744)
PAID IN CAPITAL (DISTRIBUTIONS)	-	-	-
NET ASSETS - BEGINNING	<u>67,357,388</u>	<u>93,877,680</u>	<u>161,235,068</u>
NET ASSETS - ENDING	<u>66,373,256</u>	<u>93,570,068</u>	<u>159,943,324</u>

Reinvestment Fund, Inc. and Affiliates
Statement of Cash Flows
March 31, 2018

CASH FLOWS FROM OPERATING ACTIVITIES

Net Income (Loss)	\$ (1,291,744)
Adjustments to reconcile change in net assets before partners'	
Distribution to Net Cash Provided by (Used in) Operating Activities	
Provision for loan and lease losses	621,216
Amortization of debt issuance costs	29,606
Depreciation expense	142,462
Investment (gain)/losses in marketable securities, net	169,718
(Increase) decrease in equity earnings in other limited partnerships, net	(162)
(Increase) Decrease in:	
Grants and contributions receivable	37,471
Restricted cash and cash equivalents	8,533,373
Other assets	(718,868)
Increase (Decrease) in:	
Accounts payable and accrued expenses	(889,869)
Deferred revenue	300,913
Recoverable grant payable	(111,600)
Escrow payable and due to third parties	(203,860)
Other liabilities	627,627
Net Cash Provided by (Used in) Operating Activities	<u>7,246,283</u>

CASH FLOWS FROM INVESTING ACTIVITIES

Purchases of marketable securities	(4,664,288)
Proceeds from maturities of marketable securities	6,629,754
Purchase of other limited partnerships	(16,561)
Distributions from equity method investments	168
Cash disbursements on loans receivable	(26,633,975)
Cash receipts on loans receivable	13,958,671
Principal payments received under leases	33,465
Purchases of equipment, leasehold improvements and software	(42,800)
Net Cash Provided by (Used in) Investing Activities	<u>(10,735,566)</u>

CASH FLOWS FROM FINANCING ACTIVITIES

Proceeds from issuance of notes payable	13,375,000
Payments on notes payable	(7,280,649)
Net Cash Provided by (Used in) Financing Activities	<u>6,094,351</u>

Net Increase (Decrease) in Cash and Cash Equivalents	2,605,068
Cash and Cash Equivalents - Beginning	<u>12,714,292</u>
Cash and Cash Equivalents - Ending	<u>\$ 15,319,360</u>