

Reinvestment Fund, Inc. and Affiliates
Consolidated Statement of Financial Position
June 30, 2018

	6/30/2018	12/31/2017	\$ Change	% Change
ASSETS				
Current Assets				
Cash and cash equivalents	18,818,599	12,714,292	6,104,307	48.0%
Grants and contributions receivable	617,952	655,423	(37,471)	-5.7%
Investments in marketable securities	21,566,077	18,766,937	2,799,140	14.9%
Loans and leases	94,821,526	76,164,840	18,656,686	24.5%
Allowance for losses	(4,741,077)	(3,808,242)	(932,835)	24.5%
Other	4,331,459	3,909,875	421,584	10.8%
Restricted cash and cash equivalents	25,379,698	34,229,680	(8,849,982)	-25.9%
	<u>160,794,234</u>	<u>142,632,805</u>	<u>18,161,429</u>	<u>12.7%</u>
Noncurrent Assets				
Investments in marketable securities-Non Current	19,212,518	22,067,581	(2,855,063)	-12.9%
Program investments	271,610	271,610	-	0.0%
Loans and leases	336,086,733	313,124,118	22,962,615	7.3%
Allowance for losses	(16,804,337)	(15,656,206)	(1,148,131)	7.3%
Investment in limited partnerships & LLC's	384,663	341,654	43,009	12.6%
Equipment, leasehold improvements and software, net	1,036,083	1,132,532	(96,449)	-8.5%
Other	533,673	315,173	218,500	69.3%
	<u>340,720,943</u>	<u>321,596,462</u>	<u>19,124,481</u>	<u>5.9%</u>
Total Assets	<u><u>501,515,177</u></u>	<u><u>464,229,267</u></u>	<u><u>37,285,910</u></u>	<u><u>8.0%</u></u>
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts payable and accrued expenses	1,774,358	2,300,948	(526,590)	-22.9%
Escrow payable and due to third parties	3,254,102	3,889,269	(635,167)	-16.3%
Deferred revenue	1,382,013	790,389	591,624	74.9%
Other	1,342,946	1,173,990	168,956	14.4%
Recoverable grants	6,640,000	5,195,800	1,444,200	27.8%
Loans payable, current portion	42,894,476	33,880,110	9,014,366	26.6%
Loans payable, EQ2	-	-	-	0.0%
	<u>57,287,895</u>	<u>47,230,506</u>	<u>10,057,389</u>	<u>21.3%</u>
Noncurrent Liabilities				
Loans payable, less current maturities	252,748,252	227,588,233	25,160,019	11.1%
Loans payable, EQ2	19,458,000	18,708,000	750,000	4.0%
Escrow payable and due to third parties	465,677	465,215	462	0.1%
Other	9,178,836	9,002,245	176,591	2.0%
	<u>281,850,765</u>	<u>255,763,693</u>	<u>26,087,072</u>	<u>10.2%</u>
Total Liabilities	<u><u>339,138,660</u></u>	<u><u>302,994,199</u></u>	<u><u>36,144,461</u></u>	<u><u>11.9%</u></u>
Commitments and Contingencies				
Paid in Capital	-			
Earnings/(Deficit)	-			
Net Assets				
Without Donor Restrictions	57,919,155	58,505,147	(585,992)	-1.0%
Without Donor Restrictions - Contractually limited as to use	9,858,232	9,633,684	224,548	2.3%
Without Donor Restrictions - PolicyMap	(1,216,672)	(781,443)	(435,229)	0.0%
Total Without Donor Restrictions	<u>66,560,715</u>	<u>67,357,388</u>	<u>(796,673)</u>	<u>-1.2%</u>
With Donor Restrictions (Temporarily)	45,684,196	43,748,959	1,935,237	4.4%
With Donor Restrictions (Permanently)	50,131,606	50,128,721	2,885	0.0%
Total With Donor Restrictions	<u>95,815,802</u>	<u>93,877,680</u>	<u>1,938,122</u>	<u>2.1%</u>
Total Net Assets	<u><u>162,376,517</u></u>	<u><u>161,235,068</u></u>	<u><u>1,141,449</u></u>	<u><u>0.7%</u></u>
Total Liabilities and Net Assets	<u><u>501,515,177</u></u>	<u><u>464,229,267</u></u>	<u><u>37,285,910</u></u>	<u><u>8.0%</u></u>

Reinvestment Fund, Inc. and Affiliates
Consolidated Statement of Activities
June 30, 2018

	Without Donor Restrictions	With Donor Restrictions	Total
FINANCIAL INCOME			
Interest income from:			
Investments	203,306	128,324	331,630
Loans and leases	11,112,206	275,655	11,387,861
Investment gains, net			
Marketable securities	81,531	43,812	125,343
Equity gains in limited partnerships	5,895	-	5,895
Loan and lease fees	663,230	-	663,230
Asset management fee	684,348	-	684,348
Total Financial Income	12,750,516	447,791	13,198,307
Interest expense	4,662,088	-	4,662,088
Investment losses, net			
Marketable securities	263,114	9,409	272,523
Equity losses in limited partnerships	5,575	-	5,575
Provision for loan and lease losses	3,490,433	-	3,490,433
Total Financial Expense	8,421,210	9,409	8,430,619
Net Financial Income (Loss)	4,329,306	438,382	4,767,688
REVENUE AND SUPPORT			
Program services and fees	2,258,355	-	2,258,355
Other income	15,432	-	15,432
Net assets released from restriction	3,991,739	(3,991,739)	-
Total Revenue and Support	6,268,475	1,499,740	7,768,215
PROGRAM AND GENERAL EXPENSES AND OTHER DECREASES/(INCREASES)			
Program and General Expenses			
Program - Lending and Community Investing	6,447,712	-	6,447,712
Program - Policy Solutions	902,341	-	902,341
Program - PolicyMap	2,221,216	-	2,221,216
Management and general	1,823,185	-	1,823,185
Total Program and General Expenses	11,394,454	-	11,394,454
CHANGE IN NET ASSETS	(796,673)	1,938,122	1,141,449
PAID IN CAPITAL (DISTRIBUTIONS)	-	-	-
CHANGE IN NET ASSETS	(796,673)	1,938,122	1,141,449
NET ASSETS - BEGINNING	67,357,388	93,877,680	161,235,068
NET ASSETS - ENDING	66,560,715	95,815,802	162,376,517

Reinvestment Fund, Inc. and Affiliates
Statement of Cash Flows
June 30, 2018

CASH FLOWS FROM OPERATING ACTIVITIES

Net Income (Loss)	\$ 1,141,449
Adjustments to reconcile change in net assets before partners'	
Distribution to Net Cash Provided by (Used in) Operating Activities	
Provision for loan and lease losses	3,490,433
Amortization of debt issuance costs	59,542
Depreciation expense	269,336
Investment (gain)/losses in marketable securities, net	147,178
(Increase) decrease in equity earnings in other limited partnerships, net	1,103
(Increase) Decrease in:	
Grants and contributions receivable	37,471
Restricted cash and cash equivalents	8,849,982
Other assets	(1,818,440)
Increase (Decrease) in:	
Accounts payable and accrued expenses	(526,590)
Deferred revenue	591,624
Recoverable grant payable	1,444,200
Escrow payable and due to third parties	(634,705)
Other liabilities	345,547
Net Cash Provided by (Used in) Operating Activities	<u>13,398,130</u>

CASH FLOWS FROM INVESTING ACTIVITIES

Purchases of marketable securities	(16,057,115)
Proceeds from maturities of marketable securities	15,965,860
Purchase of other limited partnerships	(51,561)
Distributions from equity method investments	7,449
Cash disbursements on loans receivable	(67,841,034)
Cash receipts on loans receivable	25,923,271
Principal payments received under leases	67,351
Net Cash Provided by (Used in) Investing Activities	<u>(42,158,666)</u>

CASH FLOWS FROM FINANCING ACTIVITIES

Proceeds from issuance of notes payable	60,817,000
Payments on notes payable	(26,026,026)
Reinvested interest on investors payable	73,869
Net Cash Provided by (Used in) Financing Activities	<u>34,864,843</u>

Net Increase (Decrease) in Cash and Cash Equivalents	6,104,307
Cash and Cash Equivalents - Beginning	<u>12,714,292</u>
Cash and Cash Equivalents - Ending	<u>\$ 18,818,599</u>