

Reinvestment Fund, Inc. and Affiliates
Consolidated Statement of Financial Position
June 30, 2020

	6/30/2020	12/31/2019	\$ Change	% Change
ASSETS				
Current Assets				
Cash and cash equivalents	20,808,009	61,365,301	(40,557,292)	-66.1%
Grants and contributions receivable	1,539,223	542,951	996,272	183.5%
Investments in marketable securities	12,032,074	25,059,583	(13,027,509)	-52.0%
Loans held for sale	-	12,047,337	(12,047,337)	100.0%
Loans and leases	91,816,777	85,133,360	6,683,417	7.9%
Allowance for losses	(4,361,297)	(4,043,325)	(317,972)	7.9%
Other	6,457,375	5,306,081	1,151,294	21.7%
Restricted cash and cash equivalents	43,796,939	27,786,608	16,010,331	57.6%
	<u>172,089,100</u>	<u>213,197,896</u>	<u>(41,108,796)</u>	<u>-19.3%</u>
Noncurrent Assets				
Investments in marketable securities-Non Current	57,648,846	20,418,404	37,230,442	182.3%
Program investments	271,610	271,610	-	0.0%
Loans and leases	364,660,055	346,099,194	18,560,861	5.4%
Allowance for losses	(17,321,353)	(16,440,222)	(881,131)	5.4%
Investment in limited partnerships & LLC's	1,426,815	469,443	957,372	203.9%
Equipment, leasehold improvements and software, net	644,397	679,183	(34,786)	-5.1%
Right of use asset, net	2,762,541	2,885,443	(122,902)	100.0%
Other	478,323	466,873	11,450	2.5%
	<u>410,571,234</u>	<u>354,849,928</u>	<u>55,721,306</u>	<u>15.7%</u>
Total Assets	<u><u>582,660,334</u></u>	<u><u>568,047,824</u></u>	<u><u>14,612,510</u></u>	<u><u>2.6%</u></u>
LIABILITIES AND NET ASSETS				
Current Liabilities				
Accounts payable and accrued expenses	1,952,100	2,615,174	(663,074)	-25.4%
Escrow payable and due to third parties	2,521,316	2,996,791	(475,475)	-15.9%
Deferred revenue, current portion	1,881,741	1,652,518	229,223	13.9%
Recoverable grants, current portion	5,248,000	5,248,000	-	0.0%
Lease liability, current portion	641,794	602,341	39,453	100.0%
Loans payable, current maturities	32,597,049	34,443,966	(1,846,917)	-5.4%
Other	2,151,500	2,185,454	(33,954)	-1.6%
	<u>46,993,500</u>	<u>49,744,244</u>	<u>(2,750,744)</u>	<u>-5.5%</u>
Noncurrent Liabilities				
Escrow payable and due to third parties	874,762	874,150	612	0.1%
Deferred revenue, less current portion	121,763	117,258	4,505	3.8%
Recoverable grants, less current portion	6,754,100	3,004,100	3,750,000	124.8%
Lease liability, less current portion	3,157,083	3,386,110	(229,027)	100.0%
Loans payable, less current maturities	324,491,153	312,706,908	11,784,245	3.8%
Loans payable EQ2, less current maturities	7,750,000	7,750,000	-	0.0%
Other	7,956,575	7,956,575	-	0.0%
	<u>351,105,436</u>	<u>335,795,101</u>	<u>15,310,335</u>	<u>4.6%</u>
Total Liabilities	<u><u>398,098,936</u></u>	<u><u>385,539,345</u></u>	<u><u>12,559,591</u></u>	<u><u>3.3%</u></u>
Commitments and Contingencies				
Without Donor Restrictions	76,343,075	74,524,933	1,818,142	2.4%
Without Donor Restrictions - Contractually limited as to use	10,269,415	10,215,490	53,925	0.5%
Without Donor Restrictions - PolicyMap	(2,797,190)	(2,518,467)	(278,723)	11.1%
Non Controlling Interest	57,823	15,850	41,973	264.8%
Total Without Donor Restrictions	<u>83,873,123</u>	<u>82,237,806</u>	<u>1,635,317</u>	<u>2.0%</u>
With Donor Restrictions (Temporarily)	50,927,219	50,509,617	417,602	0.8%
With Donor Restrictions (Permanently)	49,761,056	49,761,056	-	0.0%
Total With Donor Restrictions	<u>100,688,275</u>	<u>100,270,673</u>	<u>417,602</u>	<u>0.4%</u>
Total Net Assets	<u><u>184,561,398</u></u>	<u><u>182,508,479</u></u>	<u><u>2,052,919</u></u>	<u><u>1.1%</u></u>
Total Liabilities and Net Assets	<u><u>582,660,334</u></u>	<u><u>568,047,824</u></u>	<u><u>14,612,510</u></u>	<u><u>2.6%</u></u>

Reinvestment Fund, Inc. and Affiliates
Consolidated Statement of Activities
June 30, 2020

	<u>Total Without Donor Restrictions</u>	<u>With Donor Restrictions</u>	<u>Total</u>
FINANCIAL INCOME			
Interest income from:			
Investments	496,157	213,563	709,720
Loans and leases	13,325,852	114,050	13,439,902
Investment gains, net			
Marketable securities	448,055	118,163	566,218
Equity gains in limited partnerships	11,509	-	11,509
Loan and lease fees	109,699	-	109,699
Asset management fee	674,399	-	674,399
Forgiveness of debt	100,000	-	100,000
Total Financial Income	<u>15,165,671</u>	<u>445,776</u>	<u>15,611,447</u>
FINANCIAL EXPENSE			
Interest expense	6,153,405	-	6,153,405
Investment losses, net			
Marketable securities	54,936	71,882	126,818
Equity losses in limited partnerships	96,604	-	96,604
Provision for loan and lease losses	1,252,823	-	1,252,823
Total Financial Expense	<u>7,557,768</u>	<u>71,882</u>	<u>7,629,650</u>
Net Financial Income (Loss)	<u>7,607,903</u>	<u>373,894</u>	<u>7,981,797</u>
REVENUE AND SUPPORT			
Grants and contributions	834,763	8,075,234	8,909,997
Program services and fees	2,125,439	-	2,125,439
Other income	6,930	-	6,930
Net assets released from restriction	8,106,526	(8,106,526)	-
Total Revenue and Support	<u>11,073,658</u>	<u>(31,292)</u>	<u>11,042,366</u>
PROGRAM AND GENERAL EXPENSES AND OTHER DECREASES/(INCREASES)			
Program and General Expenses			
Program - Lending and Community Investing	10,523,560	-	10,523,560
Program - Policy Solutions	862,695	-	862,695
Program - PolicyMap	1,813,307	-	1,813,307
Management and general	3,785,342	-	3,785,342
Total Program and General Expenses	<u>16,984,904</u>	<u>-</u>	<u>16,984,904</u>
Other (Increases)/Decreases			
Loss on derivatives	60,808	-	60,808
Redesignation of restrictions	75,000	(75,000)	-
Total Other (Increases)/Decreases	<u>135,808</u>	<u>(75,000)</u>	<u>60,808</u>
Total Expenses and Other (Increases)/Decreases	<u>17,120,712</u>	<u>(75,000)</u>	<u>17,045,712</u>
CHANGE IN NET ASSETS	1,560,849	417,602	1,978,451
PAID IN CAPITAL (DISTRIBUTIONS)	74,468	-	74,468
CHANGE IN NET ASSETS	1,635,317	417,602	2,052,919
NET ASSETS - BEGINNING	82,237,806	100,270,673	182,508,479
NET ASSETS - ENDING	<u>83,873,123</u>	<u>100,688,275</u>	<u>184,561,398</u>

Reinvestment Fund, Inc. and Affiliates
Statement of Cash Flows
June 30, 2020

CASH FLOWS FROM OPERATING ACTIVITIES

Change in Net Assets	\$ 1,978,451
Adjustments to reconcile change in net assets before partners'	
Distribution to Net Cash Provided by (Used in) Operating Activities	
Provision for loan and lease losses	1,252,823
Change in unrealized loss on derivative	(26,792)
Amortization of debt issuance costs	106,529
Depreciation expense	66,954
Noncash lease expense	244,827
Deferred loan and lease fees, net	272,034
Stock compensation expense	74,468
Investment (gain)/losses in marketable securities, net	(439,401)
(Increase) decrease in equity earnings in other limited partnerships, net	85,096
Loan forgiveness	(100,000)
Returns on equity method investments	1,911
(Increase) Decrease in:	
Grants and contributions receivable	(996,272)
Other assets	(2,031,589)
Increase (Decrease) in:	
Accounts payable and accrued expenses	(663,074)
Deferred revenue	233,728
Recoverable grant payable	3,750,000
Escrow payable and due to third parties	(474,863)
Lease liability	(311,499)
Other liabilities	118,943
Net Cash Provided by (Used in) Operating Activities	<u>3,142,274</u>

CASH FLOWS FROM INVESTING ACTIVITIES

Purchases of marketable securities	(48,551,288)
Proceeds from maturities of marketable securities	24,787,756
Purchase of other limited partnerships	(1,052,163)
Distributions from equity method investments	7,784
Cash disbursements on loans receivable	(63,455,546)
Cash receipts on loans receivable	37,380,475
Proceeds from sale of loans receivable	13,421,221
Purchases of equipment, leasehold improvements and software	(32,168)
Net Cash Provided by (Used in) Investing Activities	<u>(37,493,929)</u>

CASH FLOWS FROM FINANCING ACTIVITIES

Proceeds from issuance of notes payable	17,053,940
Payments on notes payable	(7,249,246)
Net Cash Provided by (Used in) Financing Activities	<u>9,804,694</u>

Net Increase (Decrease) in Cash, Cash Equivalents and Restricted Cash	(24,546,961)
Cash, Cash Equivalents and Restricted Cash - Beginning	89,151,909
Cash, Cash Equivalents and Restricted Cash - End	<u>\$ 64,604,948</u>